**Corporate Presentation** 



# SOFTMAN INFO SOLUTIONS (I) PVT. LTD.

# **Rooftop Solar Solutions**



An ISO 9001:2000 Certified Company



# Where can Rooftop be installed? **Rooftop Solar – Few Global Installations Rooftop Solar – Government Initiatives**

Why go for Rooftop Solar?

What is Rooftop Solar?

About Us

**Our Differentiators** 

**Solutions - Models** 

Solar industry in India – A glimpse

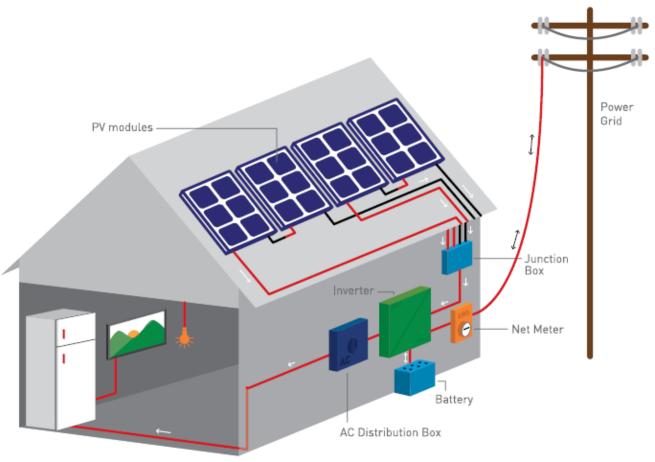
**Contact Us** 

SOFTMAN Infosolutions (I) Pvt. Ltd.

When Sunrays fall on Solar (PV) panels installed on the roof, electricity is generated. This electricity then flows into the appliances and sockets through cables.

> Clean, Quiet and Simple way of generating electricity

for Consumption, Storage or even Selling



Installation of 1MW solar reduces 2000 tonnes of CO2 per year which is equivalent to annual carbon dioxide emissions of 200 passenger cars



Each and every building on this planet that has shadow free Rooftop of 100sq. ft. per 1kw requirement can install Rooftop Solar Solution.



## Why go for Rooftop Solar?

A no-brainer. Probably "THE BEST" investment possible.



#### Cost Effective Negligible Maintenance Renewable

Clean

Green

Quite

**Zero Pollution** 

Reliable

**Un-interrupted** 

- 100% Accelerated Depreciation
  Excellent and Assured Returns
  Quick Payback Period
- 🔆 No Recurring Cost

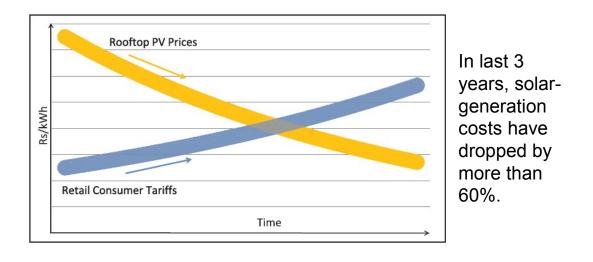
-X- Free, Uninterrupted 24x7 electricity

- Complete Power Independence
- No dependence on Govt. or any third party
- Generate, Consume, Store and even Sell
- Żero Time Investment

Absolutely No Pollution

- Reduction of Heat Absorbed by Roof
- Increased Property Value

Rising Cost of Energy
 Reducing Cost of Solar Energy
 Negligible Operating Costs
 No Need for Generators

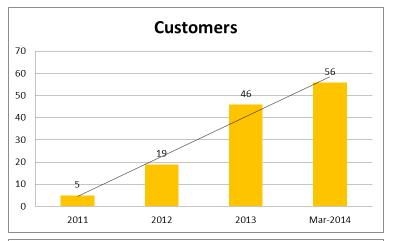


As per research performed by the Department of Energy, buildings featuring solar panels sell twice as quickly as buildings without them. That statistic stands even in troubled real-estate market.

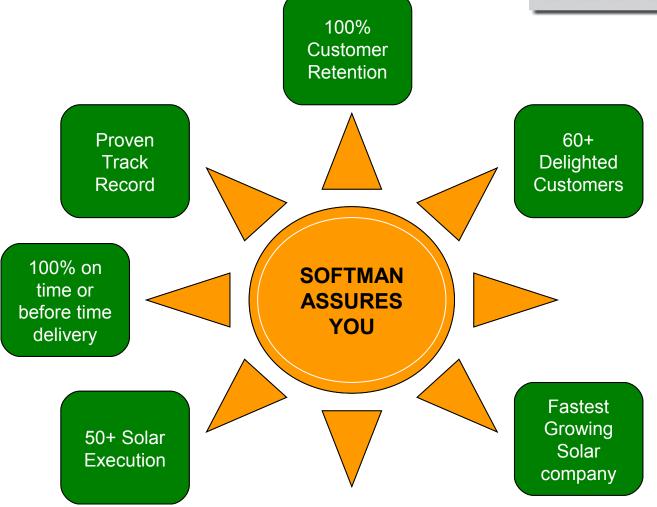
#### Why Us?

#### We don't work for Customer Satisfaction. We strive for Customer Delight.









#### **Our Differentiators**

#### We just don't get ADMIRATION from our customers. We get RESPECT.

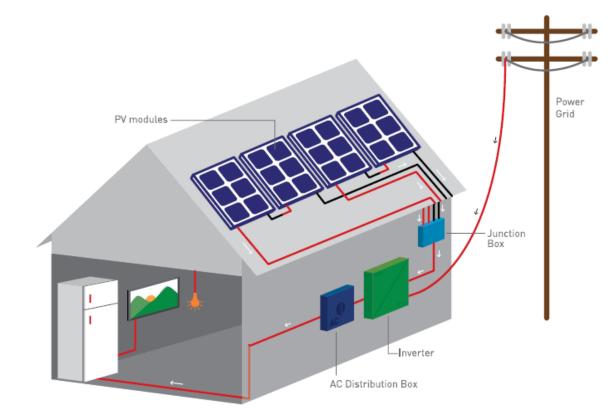


Credibility	Value for Money	Automation	Best in Class Service
Rich Experience	Best Rates	IT Integration	Centralized O&M
Constant Innovation	<b>Best Quality Components</b>	Automated Monitoring	Quick Turnaround time
Best in Class Execution	Customized Design	Proactive Alerting	24x7 Support Center
Professionalism	Planned and Organized Execution	Data visibility	Dedicated Relationship Manager
Complete Transparency	Cost Transparency No Surprises		

One stop shop – end to end solution – from concept to commissioning

Financing option through tie-ups with leading financial institutions.





#### Solutions – Models

Model1

#### Generate and Consume No Storage

Case1 - Generated Solar power sufficient for required load

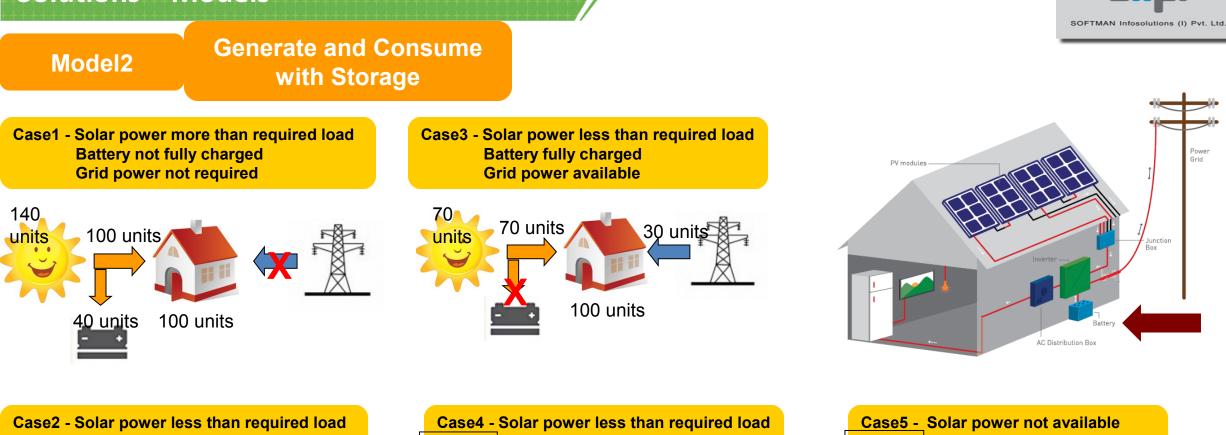


**Case2 - Generated Solar power not sufficient for required load** 

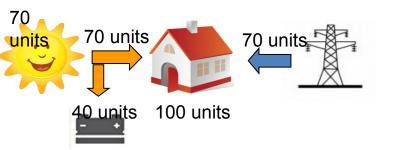


At night time and when sun is not available, power is drawn from the grid.

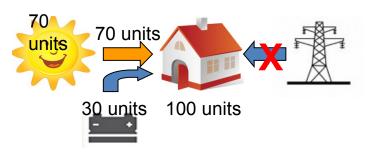
### **Solutions – Models**



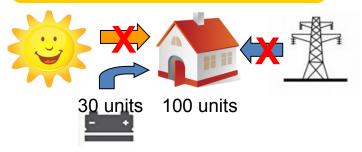
**Battery not fully charged Grid power available** 



**Battery charged** Day time Grid power not available Power cut



**Battery charged** Night time Grid power not available Power cut



Grid

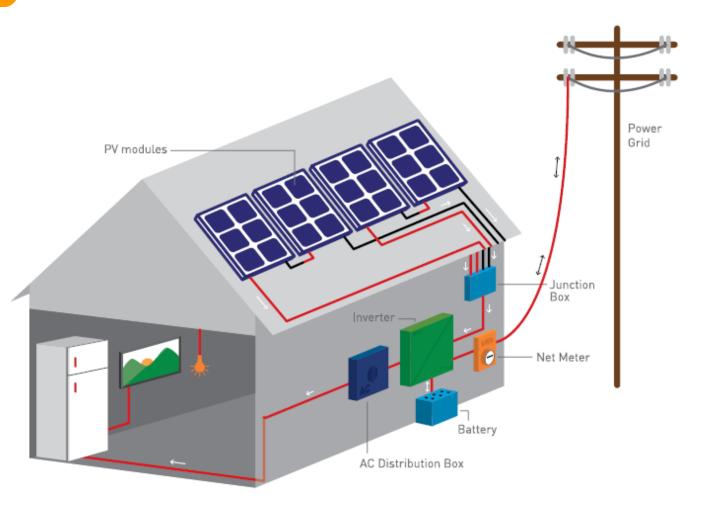
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#### Solutions – Models



#### Model3 Generate. Consume. Sell.

- Surplus solar power generated is passed to the Grid
- Concept is called Net Metering
- Net Metering policies are governed by State Governments
- Not all the states have Net Meter policy defined
- Bi-directional meter is used to measure inflow and out-flow
- The billing is based on the net energy imported (energy consumed minus energy generated and fed into the grid)



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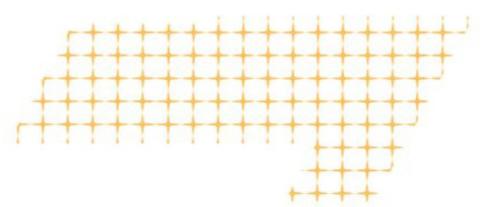
Mahesh Saptarshi :- 98508 39410 / 9422322557

**Contact Us** 



# Thank you for your valuable time...





#### Don't find a Business Partner. Find a Concerned Business Partner.

